



Punjab Affordable Housing Program

MINUTES OF MEETING OF PROCUREMENT COMMITTEE

Date of Meeting:	27-12-2024	Time:	11:30 AM
Location:	608-Shaheen Complex, Egerton Road, Lahore		

Participants

1. Imran Ali Sultan, Program Director
2. Sara Aqeel, Deputy Director, PHATA (Rep of PHATA)
3. Zahid Ali, Sr. Manager (Procurement), Urban Unit (Rep of Urban Unit)
4. Muhammad Aamer Nazeer, Sr. Specialist Procurement, PAHP
5. Waqar Hussain, Specialist Procurement, PAHP

Background

The meeting was convened by the Program Director PAHP vide letter No. PD/PMIU/PAHP/2024/32797 dated December 23, 2024, to discuss the following agenda item:

1. Opening and evaluation of received Quotations for Procurement of IT Equipment (Laptops=10 Nos and Desktop computer =01 No.),
2. Opening and evaluation of received Quotations for Procurement of Renovation and Furnishing of PHATA Office.
3. Opening and evaluation of received Quotations for Procurement of Stationary & General Store items under Framework Contract.
4. Approval of Request for Quotation Document, Technical specifications, Evaluation Criteria and Cost Estimate for Procurement of Renovation Work of PMIU, PAHP Office.
5. Approval of Request for Quotation Document, Technical Specifications, Evaluation Criteria and Cost Estimate for Procurement of Office Vehicles, Lot No#1 Vehicles 02 Units (1450-1500 CC) and Lot No# 2 Hi Roof Vehicle 01 Unit (2750-2800 CC).
6. Approval of Request for Quotation Document, Technical Specifications, Evaluation Criteria and Cost Estimate for Procurement of Desktop Computer (01 No.), LED 27" (12 Nos) ad LEDs 42" (03 Nos).

S/N	Discussion & Decisions
01	<p>Agenda#01 Opening and evaluation of received Quotations for Procurement of IT Equipment (Lot#01 Laptops=10 Nos and Lot#02 Desktop computer =01 No.),</p> <p>The Procurement Committee (PC) was briefed that RFQ document was issued to the potential firms on 16.12.2024 and uploaded on the website of PMIU, PAHP with the closing date of submission of quotation on or before 27.12.2024 at 11:00 AM. In response to RFQ document the following firms participated till closing date and time for Lot#01 procurement of Laptops=10 Nos;</p> <ol style="list-style-type: none">i. M/S Pakistan Best Servicesii. M/S MAC Enterprisesiii. M/S Generation Systemsiv. M/S Compsi Pvt. Ltdv. M/S Reliance Solution <p>Similarly, the following firms submitted their quotations for Lot#02 Procurement of Desktop Computer=01 No;</p> <ol style="list-style-type: none">i. M/S HW Tradersii. M/S Generation Systems

(Signatures)



Punjab Affordable Housing Program

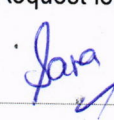



S/N	Discussion & Decisions		
	<p>iii. M/S Compsi Pvt. Ltd iv. M/S Pakistan Best Services v. M/S MAC Enterprises vi. M/S Reliance Solution</p> <p>All above mentioned, firms submitted their quotations which were publically, opened and readout the quoted prices by the Procurement Committee in the presence of the representatives of the firms who attended. Afterward, the Procurement Committee evaluated the quotations as per eligibility criteria defined in the RFQ document. The detailed Evaluation Report is placed at (Annex-A) as per detail given below:</p>		
Sr. No.	Name of Firm	Arithmetic Corrected Price (Inclusive of taxes) in PKR	Status of firm
Lot#01 Procurement of Laptops (10 Nos)			
01	M/s Reliance Solution	Rs. 3,933,600	<p>i. The firm could not qualify due to non-compliance with the requirement of technical specifications. The quoted models do not match the specific technical requirements.</p> <p>ii. The firm did not provide a certificate that the firm has neither been blacklisted by any Government / Semi Government Organization, nor in litigation.</p> <p>iii. Warranty period one year is not provided by the firm.</p>
02	M/s Compsi Pvt. Ltd	Rs. 4,013,680	<p>i. The firm could not qualify due to non-compliance with the requirement of technical specifications. The quoted models do not match the specific technical requirements.</p> <p>ii. The firm did not provide a certificate that the firm has neither been blacklisted by any Government / Semi Government Organization, nor in litigation.</p> <p>iii. The firm did not Attached copies of three (03) verifiable PO/WO/Contracts showing a successful supply of similar Services during the last three (03) years</p>
03	M/s Generation Systems	Rs. 4,150,890	The firm is selected being lowest evaluated and qualified firm
04	M/s MAC Enterprises	Rs. 4,771,272	<p>i. The firm could not qualify due to non-compliance with the requirement of technical specifications.</p> <p>ii. The firm did not provide the one-year warranty period of the equipment.</p>
05	M/s. Pakistan Best Services	Rs. 5,080,000	The firm is ranked as 2 nd due to comparatively higher price.



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S/N	Discussion & Decisions		
Lot#02 Procurement of Desktop Computer (01 No)			
01	M/S Generation Systems	Rs. 1,028,947	The firm is selected being lowest evaluated and qualified firm.
02	M/S MAC Enterprises	Rs. 1,066,890	<ul style="list-style-type: none">i. The firm could not qualify due to non-compliance with the requirement of technical specifications.ii. The firm did not provide the one-year warranty period of the equipment.
03	M/S Reliance Solution	Rs. 1,155,000	<ul style="list-style-type: none">i. The firm could not qualify due to non-compliance with the requirement of technical specifications. The quoted models do not match the specific technical requirements.ii. The firm did not provide a certificate that the firm has neither been blacklisted by any Government / Semi Government Organization, nor in litigation.iii. The firm did not provide the one-year warranty period of the equipment.
04	M/S HW Traders	Rs. 1,171,500	The firm is ranked 2 nd due to comparatively higher prices.
05	M/S Pakistan Best Services	Rs. 1,400,000	The firm is ranked 3 rd due to comparatively higher price.
06	M/S Compasi Pvt. Ltd	Rs. 1,453,485	<ul style="list-style-type: none">i. The firm could not qualify due to non-compliance with the requirement of technical specifications.ii. The firm did not provide a certificate that the firm has neither been blacklisted by any Government / Semi Government Organization, nor in litigation.iii. The firm did not attached copies of three (03) verifiable PO/WO/Contracts showing a successful supply of similar Services during the last three (03) years.iv. The firm did not provide the one-year warranty period of the equipment.

Based on a detailed evaluation of the submitted quotations, the Procurement Committee determined that **M/s. Generation Systems** submitted the lowest evaluated price for **both Lot-1 (Laptops 10 Nos) at Rs. 4,150,890/- and Lot-02 (Desktop Computer 01 No) at Rs. 1,028,947/- (both inclusive of all applicable taxes)**. The Committee recommended awarding both contracts for the Procurement of IT Equipment to **M/s. Generation Systems** upon completion of all formalities as outlined in the Request for Quotation (RFQ) document.





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S/N	Discussion & Decisions
	<p>Decision & Recommendations for Award of Contract.</p> <p>The Procurement Committee, after a thorough review and evaluation of original quotations, determined that M/s. Generation Systems submitted the lowest evaluated bids:</p> <ul style="list-style-type: none">• Lot-1 (Laptops 10 Nos): Rs. 4,150,890/-• Lot-02 (Desktop Computer 01 No): Rs. 1,028,947/- <p>(All prices inclusive of all applicable taxes).</p> <p>The Committee subsequently recommended the award of contracts for the Procurement of IT Equipment to M/s. Generation Systems upon completion of all formalities as outlined in the Request for Quotation (RFQ) document.</p>

Waqar Hussain
Specialist Procurement
PMIU-PAHP

Muhammad Aamer Nazeer
Sr. Specialist Procurement
PMIU-PAHP

Sara Aqeel
Deputy Director
PHATA

Zahid Ali
Sr. Manager Procurement
The Urban Unit

Imran Ali Sultan
Program Director
PMIU-PAHP

Program Management & Implementation Unit (PMIU)
Punjab Affordable Housing Program (PAHP)
Government of the Punjab



Quotation Evaluation Report

Procurement of IT Equipment
Lot)1 Laptops (10 Nos) and Desktop Computer (01 Nos)
REFERENCE #PK-URBAN UNIT PUNJAB-461763-GO-RFQ

Program Management and Implementation Unit (PM&IU)
Punjab Affordable Housing Program

December 27, 2024

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1. BACKGROUND

The Government of Punjab has received Credit No. 7043 - PK from the International Development Association (IDA) towards the cost of the Punjab Affordable Housing Program (PAHP). The Program is being implemented through a Program Management & Implementation Unit (PMIU) under the Housing Urban Development and Public Health Engineering (HUD&PHE) Department with Urban Sector Planning & Management Service (Pvt.) Ltd. (The Urban Unit - Government of Punjab) and PHATA (Punjab Housing and Town Planning Agency) as co-implementing agencies.

The PMIU of the World Bank-funded Punjab Affordable Housing Program (PAHP) invited quotations for the Procurement of Goods for **Procurement of IT Equipment** (Lot#01 Laptops=10 Nos and Lot#02 Desktop Computer 01 No) at a total estimated cost PKR 5.07 Million Therefore, procurement was processed through Request for Quotations (RFQs) method in accordance with World Bank Procurement Regulations 2020.

2. INVITATION FOR QUOTATIONS

The Request for Quotations (RFQs) was issued to potential firms and uploaded on the website of PMIU, PAHP on 16.12.2024 with the closing date of 27.12.2024 at 11:00 AM.

3. SUBMISSION OF QUOTATIONS

The date and time for submission of quotations was fixed for **27.12.2024 at 11:00 A.M.** The quotations from the following firms were received on the fixed date and time in response to Request for Quotation; (receipt record is attached as **Appendix-1**):

Lot#	Description of Procurement	Qty	Name of Participated Firm
LOT - 1	Business Series Laptops 14.0" Business Series Laptops 15.6"	06 04	i. M/S Pakistan Best Services
			ii. M/S MAC Enterprises
			iii. M/S Generation Systems
			iv. M/S Compsi Pvt. Ltd
			v. M/S Reliance Solution
LOT-2	Desktop Computer with UPS	01	i. M/S HW Traders
			ii. M/S Generation Systems
			iii. M/S Compsi Pvt. Ltd
			iv. M/S Pakistan Best Services
			v. M/S MAC Enterprises
			vi. M/S Reliance Solution

4. OPENING OF QUOTATIONS

Sealed quotations of above referred participating firms were opened on **27.12.2024 at 11:30 A.M** by the Procurement Committee in committee room of PMIU – PAHP, 608, Shaheen Complex, Lahore in presence of representatives of the firms who wished to attend. The name of firms and their quoted brands/make/model and quoted prices were announced and recorded as per detail given below.

Lot#01 Procurement of Laptops (10 Nos)			
Sr. No.	Name of Firm	Quoted Brand/Model	Quoted Price (Inclusive Taxes)
1	M/s. Reliance Solution	14" Lenovo ThicPadE14 Gen 6 Lenevo Thick Book 16 G7	Rs. 3,933,600
2	M/s. Compsi Pvt. Ltd	14" Lenovo ThicPadE14 Gen 6 Lenevo Thick Pad E-16	Rs. 4,013,680
3	M/s. Generation Systems	14" Lenovo ThicPadE14 Gen 6 Dell Latitude E5550	Rs. 4,150,890
4	M/s. MAC Enterprises	Brands not mentioned	Rs.4,771,272
5	M/s. Pakistan Best Services	14" Lenovo ThicPadE14 Gen 6 Dell Latitude E5550	Rs. 5,080,000

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Lot#02 Procurement of Desktop Computer (01 No)			
1	M/s. Generation Systems	Customized	Rs. 1,028,947
2	M/s. MAC Enterprises	Not quoted.	Rs. 1,066,890
3	M/s. Reliance Solution	Customized	Rs. 1,155,000
4	M/s. HW Traders	Customized	Rs. 1,171,500
5	M/s. Pakistan Best Services	Customized	Rs. 1,400,000
6	M/s. Compsi Pvt. Ltd	Customized	Rs. 1,453,485

5. QUOTATION EVALUATION CRITERIA

The Procurement Committee evaluated the quotations based on following parameters as mentioned in the RFQ documents;

- Offers the lowest evaluated price/s.
- Active NTN / PST / PRA Registration Certificate.
- Certificate that the firm has neither been black-listed by any Government / Semi Government Organization, nor in litigation.
- Must have three (03) years of relevant experience in supply of similar nature of Services.
- Attaches Copies of three (03) verifiable PO/WO/Contracts showing successful supply of similar Services during the last three (03) years.
- Compliance with the technical specification
- Warranty period of 01 year

6. QUALIFICATION OF THE FIRMS

A. LOT#01 LAPTOPS (10 NOS)

Sr. No.	Qualification of Firms	M/S Pakistan Best Services	M/S Generation Systems	M/S MAC Enterprises	M/S Compsi Pvt. Ltd	M/S Reliance Solution
01	Active NTN/PST/PRA Registration Certificate.	✓	✓	✓	✓	✓
02	Provides a certificate that the firm has neither been black listed by any Government / Semi Government Organization, nor in litigation.	✓	✓	✓	✗	✗
03	Must have three (03) years of relevant experience in supply of similar nature of Services.	✓	✓	✓	✓	✓

Signature *Signature* *Signature* *Signature*

04	Attaches Copies of three (03) verifiable PO/WO/Contracts showing a successful supply of similar Services during the last three (03) years	✓	✓	✓	✗	✓
05	Compliance with the technical specifications	✓	✓	✗	✗	✗
06	Validity Period (45 Days)	✓	✓	✓	✓	✓
07	Warranty period of One year	✓	✓	✗	✓	✗

B. Lot#02 Desktop Computer (01 No):

Sr. No.	Qualification of Firms	M/s. Pakistan Best Services	M/s. HW Traders	M/s. Generation Systems	M/s. Compsi Pvt. Ltd	M/s. Reliance Solution	M/s. MAC Enterprises
01	Active NTN/PST/PRA Registration Certificate.	✓	✓	✓	✓	✓	✓
02	Provides a certificate that the firm has neither been black listed by any Government / Semi Government Organization, nor in litigation.	✓	✓	✓	✗	✗	✓
03	Must have three (03) years of relevant experience in supply of similar nature of Services.	✓	✓	✓	✓	✓	✓
04	Attaches Copies of three (03) verifiable PO/WO/Contracts	✓	✓	✓	✗	✓	✓

Signature *Signature* *Signature* *Signature*

	showing a successful supply of similar Services during the last three (03) years						
05	Compliance with the technical specifications	✓	✓	✓	✗	✗	✗
06	Validity Period (45 Days)	✓	✓	✓	✓	✓	✓
07	Warranty period of one year	✓	✓	✓	✗	✗	✗

VIII. ARITHMETIC CHECK AND CORRECTIONS

The quotations were checked arithmetically, and corrections have been applied where required. The details of arithmetic corrected bids have been summarized as the status of the firms is given as below.

Sr. No.	Name of Firm	Arithmetic Corrected Price (Inclusive of taxes) in PKR	Status of firm
Lot#01 Laptops (10 Nos)			
01	M/s Reliance Solution	Rs. 3,933,600	i. The firm could not qualify due to non-compliance with the requirement of technical specifications. The quoted models do not match the specific technical requirements. ii. The firm did not provide a certificate that the firm has neither been black listed by any Government / Semi Government Organization, nor in litigation. iii. Warranty period of one year is not provided by the firm.
02	M/s Compasi Pvt. Ltd	Rs. 4,013,680	i. The firm could not qualify due to non-compliance with the requirement of technical specifications. The quoted models do not match the specific technical requirements. ii. The firm did not provide a certificate that the firm has neither been black listed by any Government / Semi Government Organization, nor in litigation. iii. The firm did not Attached copies of three (03) verifiable PO/WO/Contracts showing a successful supply of similar Services during the last three (03) years.
03	M/s Generation Systems	Rs. 4,150,890	The firm is selected being lowest evaluated and qualified firm
04	M/s MAC Enterprises	Rs. 4,771,272	i. The firm could not qualify due to non-compliance with the requirement of technical specifications. ii. The firm did not provide the warranty period of one-year.

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05	M/s. Pakistan Best Services	Rs. 5,080,000	The firm is ranked as 2 nd due to comparatively higher price.
Lot#02 Desktop Computer (01 No)			
01	M/s. Generation Systems	Rs. 1,028,947	The firm is selected being lowest evaluated and qualified firm.
02	M/s. MAC Enterprises	Rs. 1,066,890	i. The firm could not qualify due to non-compliance with the requirement of technical specifications. ii. The firm did not provide the warranty period of one-year.
03	M/s. Reliance Solution	Rs. 1,155,000	i. The firm could not qualify due to non-compliance with the requirement of technical specifications. The quoted models do not match the specific technical requirements. ii. The firm did not provide a certificate that the firm has neither been black listed by any Government / Semi Government Organization, nor in litigation. iii. The firm did not provide the one year warranty period of the equipment.
04	M/s. HW Traders	Rs. 1,171,500	The firm is ranked 2 nd due to comparatively higher price.
05	M/s. Pakistan Best Services	Rs. 1,400,000	The firm is ranked 3 rd due to comparatively higher price.
06	M/s. Compsi Pvt. Ltd	Rs. 1,453,485	i. The firm could not qualify due to non-compliance with the requirement of technical specifications. ii. The firm did not provide a certificate that the firm has neither been black listed by any Government / Semi Government Organization, nor in litigation. iii. The firm did not attached copies of three (03) verifiable PO/WO/Contracts showing a successful supply of similar Services during the last three (03) years. iv. The firm did not provide the warranty period of one-year.

VIII. PRICE VALIDITY

The price validity period of 45-days from the date of quotation opening was specified in the RFQ document by all three firms.

VIII. COMPLIANCE WITH ELIGIBILITY REQUIREMENTS

The firm's compliance as per qualification criteria mentioned in the RFQ document was checked and found in line with the requirements of eligibility for the assignment.

IX. COMPARATIVE STATEMENT

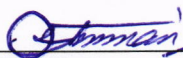
The comparative statement of the firms based on technical specifications and quoted prices is placed at **Appendix-2** and the detailed evaluation of technical specifications are attached at **Appendix-3**

X. CONCLUSIONS AND RECOMMENDATIONS.

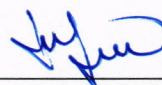
Based on the detailed evaluation, it was concluded that **M/s. Generation Systems** have submitted the lowest evaluated prices of **Rs. 4,150,890/- (inclusive of all applicable taxes)** for LOT-1 (Laptops 10 Nos), and Lot#02 (Desktop Computer 01 No) **Rs. 1,028,947/-(inclusive of all applicable taxes)**

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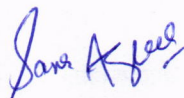
Accordingly, the Procurement Committee recommended the award of the contracts for Procurement of IT Equipment to M/s. Generation System after completing all formalities required in the RFQ document.



Waqar Hussain
Specialist Procurement
PMIU-PAHP



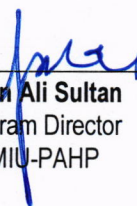
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Deputy Director
PHATA



Sr. Manager Procurement
The Urban Unit



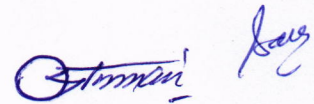
Imran Ali Sultan
Program Director
PMIU-PAHP

APPENDIX-1 (Receipt of Quotations)

Emmeline

Lot#	Description of Procurement	Qty	Name of Participated Firm
LOT - 1	Business Series Laptops 14.0" Business Series Laptops 15.6"	06 04	i. M/S Pakistan Best Services
			ii. M/S MAC Enterprises
			iii. M/S Generation Systems
			iv. M/S Compsi Pvt. Ltd
			v. M/S Reliance Solution
LOT-2	Desktop Computer with UPS	01	i. M/S HW Traders
			ii. M/S Generation Systems
			iii. M/S Compsi Pvt. Ltd
			iv. M/S Pakistan Best Services
			v. M/S MAC Enterprises
			vi. M/S Reliance Solution





APPENDIX-2 (Comparative Statement)

Amman

Comparative Statement for Procurement of IT Equipment Lot#01 (Laptops 10 Nos) and Lot#2 (Desktop Computer 01 No)

Lot#	Name of Firm	Description of Quoted Brands / Models	Unit Price	Qty	Total Price
Lot#01 (Laptops 10 Nos)					
1	Reliance Solutions	14" Lenovo ThicPadE14 Gen 6	411400	6	2468400
		Lenevo Thick Book 16 G7	366300	4	1465200
Total price (inclusive of all applicable taxes)					3,933,600
2	Compsi Pvt Ltd	14" Lenovo ThicPadE14 Gen 6	405900	6	2435400
		Lenevo Thick Pad E-16	394570	4	1578280
Total price (inclusive of all applicable taxes)					4,013,680
3	Generation System	14" Lenovo ThicPadE14 Gen 6	378,529	6	2271174
		Dell Latitude E5550	469929	4	1879716
Total price (inclusive of all applicable taxes)					4,150,890
4	MAC Enterprises	Brand not mentioned	422000	6	2532000
		Brand not mentioned	390000	4	1560000
Applicable taxes amount					679,272
Total price (inclusive of all applicable taxes)					4,771,272
5	Pakistan Best Services	14" Lenovo ThicPadE14 Gen 6	480000	6	2880000
		Dell Latitude E5550	550000	4	2200000
Total price (inclusive of all applicable taxes)					5,080,000

Lot#	Name of Firm	Description of Quoted Brands / Models	Unit Price	Qty	Total Price
Lot#02 (Desktop Computer 01 Nos)					
1	Generation System	Customized Desktop Computer	1,028,947	1.00	1,028,947
2	Pakistan Best Services	Customized Desktop Computer	1,400,000	1.00	1,400,000
3	MAC Enterprises	Customized Desktop Computer	1066890	1.00	1,066,890
4	HW Trader	Customized Desktop Computer	1171500	1.00	1,171,500
5	Compsi Pvt Ltd.	Customized Desktop Computer	1453485	1.00	1,453,485
6	Reliance Solutions	Customized Desktop Computer	1155000	1.00	1,155,000



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APPENDIX-3 (Evaluation of Technical Specification)